



From Subcontractor to global Network

For over 20 years I was General Manager of a gear company and for 11 years I was president of a subcontractors Association (AKZ- Baden-Württemberg e.V.).

Since 2009 the market for subcontractors has changed dramatically. The globalisation of purchasing makes innovation in products more important than ever. Many companies can make standard gears but the pressure is on to make quality products when costs are so high. This is where many German subcontractors have problems as they cannot deliver the quality customers seek and still make a profit.

Today the customers are not only looking for a pure subcontractor, they are looking for a partnership regarding consulting, engineering, design and technology. That is why I founded Kownatzki Technology:

A company that specialist in consulting of medium sized and family owned companies, and delivering sophisticated parts out of the mechanical engineering.

A Network of more than 100 specialised companies is supporting us.

Kownatzki Technology and our experienced product managers are coordinating the network and the customer projects.

The basic Idea is: Together we are successful in international projects.

The Customer is able to source his parts globally with just one experienced contact person.

As a team we are able to engage globally – Alone we can only act on a regional basis!

Fore more information we will be available for you on the fair In Hall4 Booth E24.



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Kownatzki Technology Network

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High Precision
Miniature Ball Screw



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